



## Bowstring advises Guardian Healthcare Providers on its sale to Epic Healthcare Staffing

**Atlanta, GA – October 4, 2018** – Bowstring Advisors (“Bowstring”), formerly CHILDS Advisory Partners, served as the exclusive financial advisor to Guardian Healthcare Providers (“Guardian” or the “Company”), a specialized healthcare staffing company, on its sale to Epic Healthcare Staffing (“Epic”), a portfolio company of Webster Capital (“Webster”).

Guardian recruits both international and domestic healthcare professionals for assignments ranging from one to three years throughout the U.S. Through offices in Nashville, TN and Louisville, KY, the Company serves clients that provide care in a wide variety of settings. The Guardian team looks forward to working with both Epic and Webster and is excited about the strategic and cultural elements of the combination.

Joe Owen, CEO of Guardian, commented, “Attention to detail and responsiveness are hallmarks of Guardian’s service commitment. Bowstring Advisors’ team delivered in both respects. They positioned us perfectly within the crowded healthcare staffing landscape and tailored the process to identify the best partner.”

As part of the Epic platform, Guardian is well-positioned to capitalize on its growth opportunities and strengthen its position as a leader in international nurse staffing.

Ross DeDeyn, Managing Director at Bowstring, added “Guardian is differentiated not only by its business model but by the focus and passion of its many talented employees. We truly enjoyed working with the Guardian team and look forward to their achievements as an integral part of Epic.”

### About Guardian Healthcare Providers

Founded in 1991 and headquartered in Nashville, TN, Guardian delivers a differentiated solution for the “missing tier” of temporary nurse staffing by offering contract-based, long-term assignments. Guardian places internationally and domestically recruited nurse professionals into a diverse client base that includes hospitals, behavioral centers, correctional facilities and long-term care facilities. For additional information, visit [www.guardianhealthcare.com](http://www.guardianhealthcare.com).



### About Webster Capital

Webster Capital is a private equity firm based in Waltham, MA. Focused primarily in the branded consumer and healthcare services industries, Webster provides equity financing and seasoned expertise for management buyouts and growth capital. Webster recently closed its fourth fund at a hard cap of \$875 million. For additional information, visit [www.webstercapital.com](http://www.webstercapital.com).





## About Bowstring Advisors

Same trusted advisors. Brand new name. Bowstring Advisors, formerly CHILDS Advisory Partners, is the next generation middle-market investment bank. We combine sector intelligence with a client-focused approach to realize our clients' true value. Our clients are high-performing Healthcare Services, Human Capital Management, Industrial Services, IT & Professional Services and Software companies. Bowstring is one of the fastest growing M&A advisors in the U.S. Bowstring Advisors is a member of FINRA and SIPC and is a registered broker-dealer. Please visit [bowstringadvisors.com](http://bowstringadvisors.com) for more information about our firm, and follow us on [LinkedIn](#).



Please contact us to learn more about working with the Bowstring team:

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